





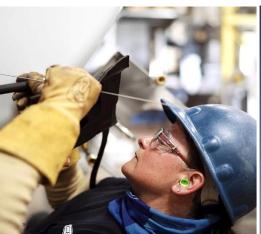


Chart Industries, Inc. Ventsim User Conference – Chart update

September 2023















"Chart's vision is to be the **global leader in design, engineering and manufacturing of process technologies and equipment for gas and liquid molecule handling for the Nexus of Clean™** – clean power, clean water, clean food, and clean industrials, regardless of molecule"

Jillian Evanko
Chart's President & Chief Executive Officer

NEUS OF CLEAN

Global network, local presence

Heat Transfer Systems | Cryo Tank Solutions | Repair, Service & Leasing | Specialty Products (Water, CCUS, Biogas)

Chart has over > 10,000 experts in over 115 locations across the globe with assets installed in 169 countries Service centers Manufacturing sites Engineers 1500+





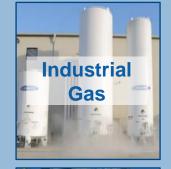


Expanding Exposure to Additional Markets

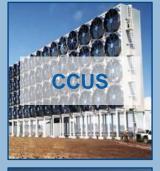


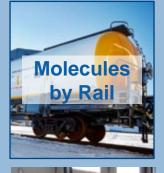






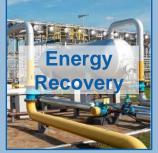


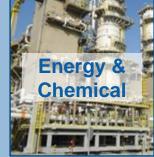


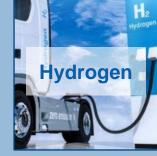








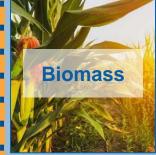




















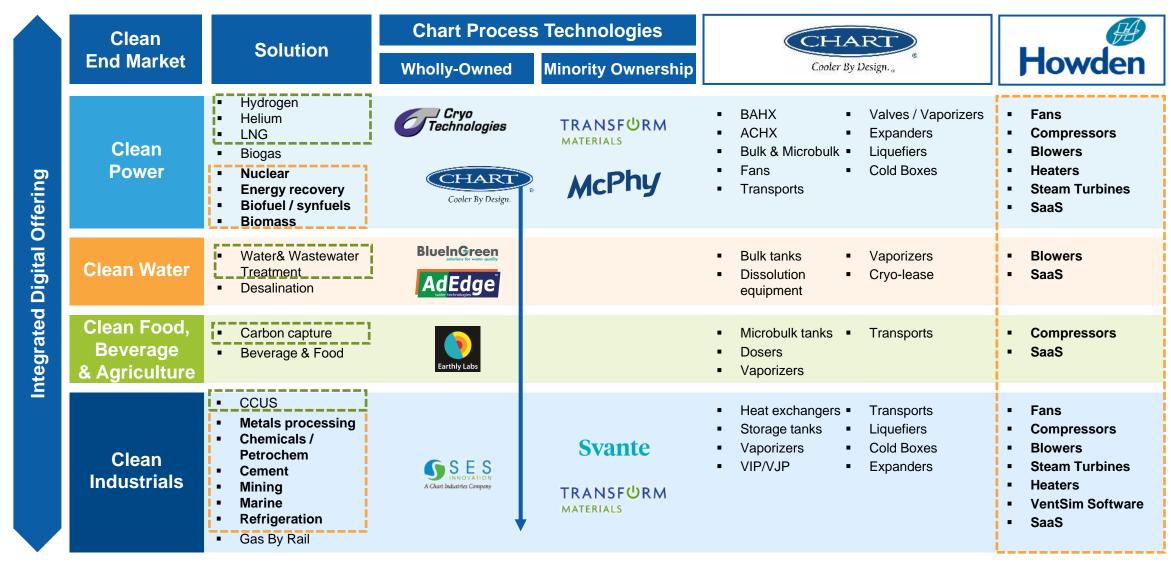








Combined Solutions Across the Nexus of Clean™



Howden additions



Where Howden helps Chart's presence and penetration

GTLS: GAS TO LIQUID SYSTEMS® 5

Chart Product Portfolio



Brazed Aluminum Heat Exchangers



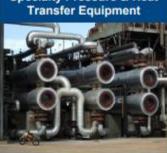
Cold Boxes



Gas Pre-Treatment and Nitrogen Rejection Units



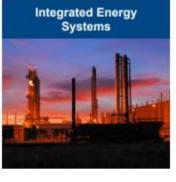
Specialty Pressure & Heat Transfer Equipment



Air Cooled Heat Exchangers



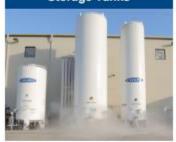




Lifecycle Services



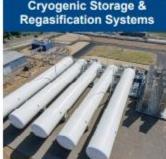
Cryogenic Bulk Storage Tanks



Vaporizers



Cryogenic Storage &



Packaged Gas Systems



Cryogenic Launch



Nitrogen Dosing & Food Preservation



Fueling Stations



HLNG Vehicle Tanks



Cryogenic Transport Trailers



Virtual Pipeline Solutions





Rail Tender and

FEMA Valve Portfolio



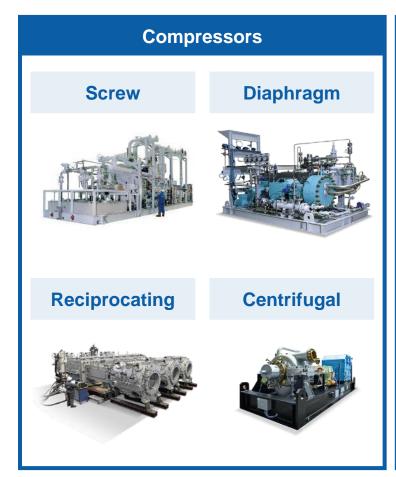
Servicing & Repairs





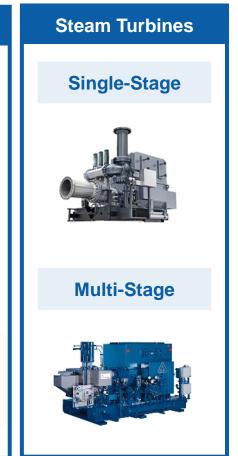
Howden Product Portfolio













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Segmentation



One Chart Global Commercial Team

One Chart Global Engineering Team

One Chart Global Products - Operations - Aftermarket

Heat Transfer Systems









Specialty Products







Repair, Service & Leasing





Cryo Tank Solutions





Chart New Build Products

- Air Cooled Heat Exchangers (ACHX)
- **Brazed Aluminum Heat Exchangers**
- Cold Boxes
- Nitrogen Rejection Units (NRU)
- Integrated systems
- High Efficiency Flow Fans

Chart New Build Products

- Dosing equipment
- HLNG vehicle tanks
- Fueling Stations
- · LNG by Rail (Gas By Rail Offering)
- Hydrogen equipment
- Water treatment (PFAS remediation)
- Carbon Capture equipment

Chart Aftermarket

- Repair and service
- · Aftermarket parts and maintenance
- Global Leasing
- Installations
- Full lifecycle

Chart New Build Products

- · Bulk and Micro Bulk Storage Tanks
- ISO Containers
- · Packaged Gas Systems
- Non-specialty mobile equipment
- Vaporizers

Howden New Build Products

- Compressors
- Blowers & fans
- Rotary heaters
- · Steam turbines
- VentSim™

Howden New Build Products

- Compressors
- Blowers & fans
- Rotary heaters
- Steam turbines
- VentSim™

Howden Aftermarket (47% of revenue '22)

- Spare parts
- Retrofits
- Service
- Software & digital Uptime

Howden New Build Products

- · Related to Industrial end markets
 - Compressors
 - Blowers & fans
 - · Rotary heaters
 - · Steam turbines

Chart and Howden Talent Depth

Executive Team

Combination of key Chart and Howden talent (APAC, Europe, S. Africa, Middle East Presidents from Howden); Exec team direct reports include key Howden talent (CPO, SVP Finance, Global Safety, Global Compensation)

Aftermarket, Service, Repair

Led by Howden team members, and includes a strong data team (based in Buffalo, NY USA) for commercialization of the combined installed base

Finance & Accounting

50%-50% Chart & Howden personnel; two Howden legacy, two Chart legacy and one external hire (Treasurer) are the direct reports to the CFO

Operational Excellence & Integration

Dedicated team for integration, Six Sigma operational excellence, productivity, safety and metrics management

Global Commercial & Global Engineering

Comprised of both Howden and Chart personnel with highly complementary skillsets and geographic coverage

Talent Programs

Includes participants from both
Chart and Howden; Howden team
members are in the Emerging
Leader Program, combined
"Giving Back" programs, summer
internship program and rotational
engineering program

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Chart's Competitive Advantage



Solution vs. Equipment

Engineered solution across stationary and rotating equipment for different applications



Domain Expertise/ Our People

In Hydrogen, Howden has 100+ years and Chart as 57 years of expertise



New Products/R&D

In addition to R&D dollars, Chart is funding technology through SG&A and Capex



Flexible Manufacturing

Multiple locations can produce equipment, ensuring supply chain continuity



Chart Business System

A unified operating system exists across each vertical and manufacturing location



Proximity to Customer

Geographic proximality for Aftermarket, Service & Repair



Certifications

Significant involvement with trade and global government organizations



Molecule Agnostic

Chart does not compete with its customers in their core business of molecule production

Setting More Ambitious Emissions Reductions Targets



^{*}Chart has reached and exceeded our goal of reducing GHG intensity by 30% eight years ahead of the 2030 target